



AYI FISCAL 2025 THIRD QUARTER RESULTS

Strong Performance Delivers Sales Growth in Both
Lighting and Intelligent Spaces

PERFORMANCE HIGHLIGHTS

\$1.2B

Q3'25 NET SALES

\$5.12

Q3'25 ADJ. DILUTED EPS¹

\$399M

YTD Q3'25 CASH FLOW
FROM OPERATIONS



NEIL M. ASHE
CHAIRMAN, PRESIDENT AND
CHIEF EXECUTIVE OFFICER

“We delivered strong performance in the third quarter of fiscal 2025. We grew net sales, expanded our adjusted operating profit and adjusted operating profit margin and we increased our adjusted diluted earnings per share. We generated strong cash flow and allocated capital effectively.”

Forward Looking Statements: Any statements related to future plans, execution, expectations, targets and opportunities are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. They are based on management’s beliefs and assumptions and information currently available to management as of June 26, 2025, but subject to known and unknown risks and uncertainties, many of which are outside of our control and any of which could cause our actual results to differ materially from those expressed or implied by the forward-looking statements. A number of important factors could cause our actual results to differ materially from those expressed or implied by the forward-looking statements, including those factors discussed in our annual report on Form 10-K for the fiscal year ended August 31, 2024, filed on October 28, 2024 and those described from time to time in our other filings with the U.S. Securities and Exchange Commission (the “SEC”), which can be found at the SEC’s website www.sec.gov.

¹Q3'25 Adjusted diluted EPS is adjusted net income (\$161.5M) divided by QTD diluted weighted average shares outstanding (31.6M). Adjusted net income is calculated as net income (\$98.4M), plus amortization of intangible assets (\$20.0M), plus share-based payment expense (\$10.5M), plus acquisition-related costs (\$2.5M) plus acquired profit in inventory (\$19.2M), plus special charges (\$29.7M) minus income tax effects (\$18.8M).

SEGMENT HIGHLIGHTS

ABL: Acuity Brands Lighting



AIS: Acuity Intelligent Spaces

